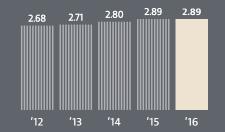
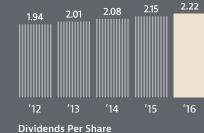


Basic Earnings Per Share (in dollars)



Basic Earnings Per Share Excluding Kemper IGCC Impacts, Acquisition and Integration Costs, Equity Return Related to Kemper IGCC Schedule Extension, Southern Company Gas Earnings, net of Acquisition and Integration Costs, Acquisition Debt Financing Costs, Common Stock Share Issuances to Finance a Portion of Southern Natural Gas Company, L.L.C. (SNG) Acquisition, MC Asset Recovery Insurance Settlements and Leveraged Lease Restructure Charge\* *(in dollars)* 

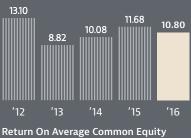
\* Not a financial measure under generally accepted accounting principles. See Glossary on page 36 for additional information and specific adjustments made to this measure by year.



Dividends Per Sha (in dollars)

2015 2016 Change 13.8 % Operating Revenues (in millions) \$19,896 \$17,489 Earnings (in millions) \$2,448 \$2,367 3.4 % Basic Earnings Per Share \$2.57 \$2.60 (1.2)% **Diluted Earnings Per Share** \$2.55 \$2.59 (1.5)% Dividends Per Share (amount paid) \$2.2225 \$2.1525 3.3 % Dividend Yield (year-end, percent) 4.5 4.6 (2.2)% Average Shares Outstanding (in millions) 951 4.5 % Return On Average Common Equity (percent) 10.80 11.68 **Book Value Per Share** \$25.00 \$22.59 10.7 % Market Price Per Share (year-end, closing) \$49.19 \$46.79 5.1 % Total Market Value Of Common Stock (year-end, in millions) \$48,717 \$42,659 14.2 % Total Assets (in millions) \$109,697 \$78,318 40.1 % Total Kilowatt-Hour Sales (in millions) 195.641 190.989 2.4 % Retail 160,745 160,484 0.2 % Wholesale 34,896 30,505 14.4 % Total mmBtu Sales (in millions) 349 Total Utility Customers\* (year-end, in thousands) 101.9 % 9,179 4,546

\* 2016 total utility customers now includes customers of Southern Company Gas. These customers were not previously included in this reporting category prior to Southern Company's acquisition of Southern Company Gas.



(percent)